

MINUTES
35-A District Agricultural Association
Board of Directors
June 21, 2021

CALL TO ORDER: The meeting was called to order at 5:00 PM by President T. Williams in the director's room of the 35-A District Agricultural Association.

PLEDGE OF ALLEGIANCE was led by Phillips

DIRECTORS AND STAFF PRESENT: Williams, Richards, Appling, Shelton, Phillips, Bullis, Foley, Wiemer and by telephone conference, Stewart & Wass.

DIRECTORS AND STAFF ABSENT:

GUESTS: Dr. Kristina Allen

PUBLIC COMMENTS: None

APPROVE AGENDA: Motion by Stewart, second by Appling and carried unanimously to approve the agenda as emailed.

APPROVE MINUTES: Motion by Phillips, second by Stewart and carried by all with the exception of Richards, whom abstained to approve the minutes of the May 17, 2021 regular meeting as emailed.

MARIPOSA COUNTY HEALTH & HUMAN SERVICES AGENCY: Dr. Kristina Allen addressed the board and asked if they had questions regarding what can or can't be done at fair. Yes, all members would like to know what restrictions we will have for fair. Dr. Allen said as of June 15, 2021 we have no restrictions, but we should check for any Cal-Osha restrictions. Basically, outdoor events with 10,000 or less people no masks are required, indoors events with 5,000 or more must wear a mask. Employees that are not vaccinated must wear a mask inside, Mariposa Health & Human Services can provide N95 masks for our use. Because the fair does not have that many people on the grounds at one time, we will have no restrictions for fair.

APPROVE DISBURSEMENTS: Motion by Richards, second by Shelton and carried unanimously to approve disbursements in the amount of \$28,089.75 and net payroll in the amount of \$14,220.98 for the month ending May 31, 2021. Richards asked if we are on track and Manager Bullis informed the board that payroll will be going up now that we can host events and staff will be needed to run said events. Mariposa Probation has started a youth program for work experience and we currently have to workers from that program which will help with our increased payroll.

EMERGENCY CARNIVAL CONTRACT: Bullis explained to the board that California Carnival went under due to Covid-19, therefore we will need to replace it for this year. Our carnival is scheduled to go back out for bid next year. While our state audit was going, Bullis asked the auditor what to do if we don't have our carnival provider any longer, he was told that because there is not time to go out for bids we could do an emergency contract for this one year to replace our usual carnival provider. Bullis has reached out to two carnivals, one has been very responsive and just did Calaveras Fair with good reviews. Bullis would like to recommend that we grant a one-time emergency carnival contract to Classic Amusements. Motion by Phillips, second by Stewart and carried unanimously to approve a one-time emergency contract to Classic Amusements for the 2021 fair.

DERBY & RODEO TICKETS: Bullis addressed the board regarding reserving of box seats for the same customers every year. After talking to Rebecca Desmond, she recommends that we do not reserve box seats for anyone other than our directors and sponsors because it could be considered as discrimination. Bullis recommends that we only reserve for directors and sponsors of \$3,000 or more. Bullis also recommends that we raise the ticket price of both the derby and the rodeo to the following:

Current rodeo general - \$10.00, increase to \$12.00
Current rodeo box seats - \$12.00, increase to \$15.00
Current derby general - \$12.00, increase to \$15.00
Current derby box seats - \$15.00, increase to \$20.00

After a lot of discussion, it was suggested by Stewart that we increase the box seating only this year to the above prices and revisit the general seating prices next year. Motion by Stewart, second by Shelton to increase only the price of box seats to rodeo \$15.00 and derby to \$20.00 and carried to approve with Stewart - Aye, Shelton - Aye, Phillips - Aye, Appling - Aye, Wass - Aye, Williams - Aye and Richards - Nay.

Also, Motion by Wass, second by Richards to discontinue reserving box seats other than for directors and sponsors of \$3,000 and above. Carried to unanimously approve.

CONTRACTS TO DATE: Foley reported on the contracts that have been returned to date for the 2021 fair.

FAIR ASSIGNMENTS FOR DIRECTORS: Manager Bullis asked that the Board Members do the same as usual. Stewart will hand out ribbons to vendors. Appling is to relax and enjoy fair this year.

DIRECTORS COMMENTS:

- Appling is very thankful and she is feeling better.
- Shelton reported it is nice to see smiling faces now that we can go without wearing a mask. Yosemite reservation system is better now that the pass is a 3 day and not the 7 day pass. Camping has been great, he has sent a lot of customers to the fairgrounds. It would be nice if not so hot.
- Wass apologized for not attending in person tonight, she just accepted a new job as HR Manager and had a stand down, so she has been working on safety procedures.
- Stewart said he was honored to work with Appling and to take care of herself, her fair family is here for her. Glad to be getting back to normal.
- Phillips reported he will be in Bridgeport for the Ranch Rodeo over the 4th of July, hopes everyone enjoys the Butterfly Festival.
- Richards reported to the board his heart medical condition, he had surgery in 2002 for a 4 way blockage, this time doing AFib they went through his arteries in his arm, amazing how much the medical procedures have changed in the past 19 years. He is doing well.
- Williams reported that he is glad Richards is here with us, he is a pleasure to work with and has learned a lot from him and from Lowell Munn. Today is his and Margie's 46th wedding anniversary. They spent father's day in Monterey and had dinner in Los Banos on the way home, had a great time. Williams is looking forward to fair and enjoys working with this board of directors.

STAFF REPORT:

- Foley reported that all the saddles and buckles are ordered for fair. Foley will be working on follow-up with vendors she has not got return contracts from yet. Got her 6th grandchild on Friday, a boy, Easton. Attended the livestock show and sale for Merced Fair, they had a great turn out and prices were really good for the kids.
- Wiemer said she was ready for derby & rodeo ticket sales. Williams said if we need additional help, his daughter, Michelle will be on vacation the week before fair and can help us out.

MANAGERS REPORT:

- As of May 31, 2021 our cash reserves are \$432,757.77. We received a check from F & E for \$70,000 which was the second round that was being used for layoff monies, what was left was split up between the fairs.
- Case Loader is at N & S Tractor, the transmission was full of metal shavings. They are replacing the transmission with a re-manufactured transmission, no idea on the cost yet but it will be hefty.
- Received an email from Dallin Kimble that he has been watching Legislature's budget proposal which includes \$60 million for a one-time basis to provide fairground operational support and deferred maintenance.
- CDFA is participating in this year's leave buy back/cash out program, all DDA's are eligible. Foley will be cashed out 80 hours of vacation time which will bring her down closer to the maximum hours allowed on the books.
- Williams reminded everyone that during fair the office can get pretty crazy so please stay out of the front office, use the back door to get to the hospitality room.
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ADJOURNMENT: There being no further business, motion by Richards, second by Phillips and carried to adjourn the meeting at 6:16 PM in honor of Tom & Margie Williams 46th wedding anniversary.

Respectfully Submitted

Brian Bullis, CEO

T. Williams, President

Date Signed: