

MINUTES
35-A District Agricultural Association
Board of Directors
November 16, 2020

CALL TO ORDER: The meeting was called to order by President Williams at 5:00 PM in the Sequoia Hall, of the 35-A District Agricultural Association.

PLEDGE OF ALLEGIANCE was led by Shelton.

DIRECTORS & STAFF PRESENT: T. Williams, Richards, Shelton, Phillips, Stewart (by telephone), Bullis, Foley.

DIRECTORS & STAFF ABSENT: Applying (out of town) and Wass.

GUESTS: None

PUBLIC COMMENTS: None

APPROVE AGENDA: Motion by Stewart, second by Shelton and carried unanimously to approve agenda as e-mailed.

APPROVE MINUTES: Motion by Phillips, second by Richards and carried unanimously to approve minutes of the October 19, 2020 regular meeting as emailed.

APPROVE DISBURSEMENTS: Motion by Richards, second by Shelton and carried unanimously to approve disbursements in the amount of \$30,530.43 and \$10,698.30 net payroll for the month of October 31, 2020. Richards asked if we are on track and Manager Bullis informed the Board that we did have a disbursement of \$1,300.00 to pay for the plank siding for buildings A and B paint and repair jobs. Bullis will ask Friends of the Fair to reimburse for the cost.

BUDGET: Director Richards & Manager Bullis presented the 2021 Budget to the fair board. Manager Bullis went over the 2021 budget and answered questions from the board. Motion by Phillips, second by Stewart and carried unanimously to approve the budget as presented. 2021 Budget is attached and made part of these minutes.

NOMINATION COMMITTEE: Director Stewart reported that the committee has a slate for the 2021 year and it is for President-Tom Williams and Vice President Pelk Richards. There were no nominations from the floor, Motion by Phillips, second by Shelton and carried to unanimously approve the above slate of officers for the 2021 year.

DELEGATION OF AUTHORITY: Motion by Shelton, second by Phillips and carried unanimously, that CEO, Brian Bullis, is authorized to execute standard and rental agreements on behalf of the association without further authorization of the Board of Directors up to the amount of \$25,000.00. Authorize Leslie Foley to execute judging agreements for the 2021 Fair season. All such executed agreements, however, are to be submitted to the Board of Directors for review at a subsequent meeting. The duration of this delegation is authorized for the period of January 1, 2021 through December 31, 2021.

DECEMBER BOARD MEETING: Motion by Phillips, second by Stewart and carried unanimously to cancel the December 2020 board meeting.

DIRECTORS AND STAFF COMMENTS:

- Stewart hopes everyone stays safe and he thanks Williams and Richards for their service as officers to the board.
- Williams thanked everyone for the nomination, it's a job he does not take lightly. He spends time researching and learns a lot from other Fair's Board Members and Fair CEO's. It's a job he enjoys, he is thankful he has Richards as his Vice President, anytime he has questions he knows he can call him for advice.

- ❑ Richards thanked Stewart for his comment and the committee for keeping him on as Vice President.
- ❑ Phillips said he is disappointed it sounds like no events can happen through the first half of 2021.
- ❑ Shelton thanked Williams and Richards, he appreciates all they do for the fairgrounds. Shelton attended the Zoom Workshop put on by CDFA regarding alternative fairground operating models. Basically Gov. Newsom is opening up the dialog regarding transferring governance to Non-Profits, County Governments, JPAs or Private entities. There was a lot of discussion about deferred maintenance, liabilities with payroll, vacation time, retirement, etc., basically taking over debt for some of the fairs. Shelton said other comments were made that if Gov. Newsom would just reduce the regulations with HR, Fleet, Insurance, etc., most fairs could be self-sustaining. No idea if the State would sell or lease the properties or if they would take them back over under an emergency. There were no commitments on if it will happen, when it will happen, or if the Gov. is really willing to do anything.
- ❑ Foley reported that she has a grandson due the end of December and another grandbaby due the end of June 2021. Planning on spending the holidays with her family.

MANAGERS REPORT:

- ❑ Having family over for Thanksgiving.
- ❑ The NRCS is moving out of the office across from ASI the end of this month so we will be losing about \$1,000 in rental income a month. Thought about turning it into a vacation rental, but with COVID we have only made about \$6,000.00 on the other house this year. Bullis said he was going to put the word out that the space is available for office rental and see if he gets any calls, would like to keep it an office for now to keep the monthly rental income flowing.
- ❑ We currently just have Willie on our payroll in maintenance, and Mary part time for the bathrooms. We have Lenny and one other guy working under Mother Lode Job Training. Willie and Lenny are keeping busy and have been getting a lot done. The other guy is really good at the landscaping so it's working out well. The painting of both building A & B is moving along, if we had to hire it out it could cost us about \$40,000.00. Taking a little break from painting right now and working in the arena raising up all the gates about 8" off the ground. All of our infrastructure is in good shape.
- ❑ We had Randy Crabtree with CFSA rent our tent cabins while on vacation, and he asked what we could use as a next project, Bullis told him windows for the Redbud Room (Café') so maybe something will happen down the road.

ADJOURNMENT: There being no further business, motion by Phillips, second by Richards and carried unanimously to adjourn the meeting at 5:30PM in Memory of Dante Elijah Baca and Mary Cavagnaro.

Respectfully submitted

Brian Bullis, CEO

Tom Williams, President