

MINUTES
35-A District Agricultural Association
Board of Directors
October 19, 2015

CALL TO ORDER: The meeting was called to order by President T. Williams at 5:00 PM in the director's room, of the 35-A District Agricultural Association.

PLEDGE OF ALLEGIANCE was led by Johnson.

DIRECTORS & STAFF PRESENT: T. Williams, Johnson, Phillips, Munn, Stewart, Richards, Appling, Wass, Brock, Bullis, Foley, Lebow

DIRECTORS & STAFF ABSENT: None

GUESTS: None

PUBLIC COMMENTS: None

APPROVE AGENDA: Motion by Stewart, second by Richards and carried to approve the agenda as emailed.

APPROVE MINUTES: Motion by Munn, second by Stewart and carried to approve the minutes of the September 21, 2015 regular meeting.

APPROVE DISBURSEMENTS: Motion by Johnson, second by Stewart and carried to approve disbursements in the amount of \$86,954.27 and payroll in the amount of \$45,550.83 for the month ending September 2015. Richards asked if we are on target for this time of year.

FINANCIAL REVIEW: Manager Bullis went over the Financial Review getting the 2016 Budget together. The cost of Labor has hit us hard this year with no inmates from the County Jail. Bullis reported that the cost of business is going up for us to keep the buildings and grounds up. Bullis is going to recommend to the Finance Committee that we up all rentals by 10% for the 2016 Calendar year. Richards asked for the numbers for Monday's gate and that he would like the Executive Committee to contact the new Concessionaire for Yosemite Park and see if they will purchase the day.

FINANCIE COMMITTEE: Tabled till November 17, 2015 meeting.

NOMINATING COMMITTEE: Munn asked that the meeting be on November 16, 2015 at 4:30 PM

FAIR RECAP: Manager Bullis went over the concessionaire report, stating that not all the vendors had paid yet. Lebow reported on the exhibit numbers. Lebow will add wording to the concession contract that the vendors that pay percentage have 30 days to pay or will be charged a service charge for everyday late.

BOARD MEETING DATES: Motion by Johnson, second by Richards and carried to change the January and February board meetings. January 25, 2016 & February 22, 2016.

DIRECTOR COMMENTS:

- Appling had no report.
- Stewart reported that he felt upping the rental was the way to go.
- Brock reported that she would like to have a multi-media display at the fair to have more youth participate, saying that the high school has a class for this.
- Munn reported on the Area meeting that he and Williams went to and that most of the talk was about fire camps.
- Phillips reported that he felt the idea for our financial was the way to go.
- Wass reported going to the Fresno Fair and that was difficult to get into the Livestock area. Also so some cute contests, small kid's tractor pulls and also Burrito eating contest.
- Richards had no report.
- Johnson reported that she would like to work with Richards and make up survey and that we must be willing to work with the results and make changes, also reported of the Wi-Fi on the grounds.
- Williams reported that he and Munn went to the Fresno Fair and got to see what the Concession Vendors deal with at that fair. Also reminded everyone about signing up for Convention on the WFA Website, had a call with WFA this week.
- Lebow reported on that the office is still busy and that she would not be attending Convention as she has a court date to attend on January 5, 2016.
- Foley reported that she is working on getting the accounting and tickets ready for the Audit in December.

MANAGERS REPORT:

- Financial, was given in the above report
- High School is happy having the Football games here.
- New Web Site is being designed and the cost is \$800.00
- FOF voted to reimburse the fair for \$25,647.88 in overages that we incurred this year.
- Mud Drags went well.
- High School Football Game and Homecoming Dance and Dinner to be held here this week end for the 100th Anniversary of the High School.
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CLOSED SESSION: CLOSED SESSION: Per Section 11126(a) of the government code to conduct the annual performance evaluation of the manager at 5:50 PM. Bullis, Foley and Lebow left the meeting room.

OPEN SESSION: The meeting resumed in open session at 6:15 PM. President T. Williams reported that the Board had given the manager an outstanding rating in all categories and retained his services for the following year.

ADJOURNMENT: There being no further business, motion by Munn, second by Phillips and carried to adjourn the meeting at 6:19 PM.

Respectfully submitted

Brian Bullis, CEO

Tom Williams, President