

MINUTES
35-A District Agricultural Association
Board of Directors
September 19, 2016

CALL TO ORDER: The meeting was called to order by President T. Williams at 5:00 PM in the director's room, of the 35-A District Agricultural Association.

PLEDGE OF ALLEGIANCE was led by Munn.

DIRECTORS AND STAFF PRESENT: Williams, Munn, Richards, Johnson, Appling, Shelton, Stewart, Phillips, Wass, Foley, Bullis.

DIRECTORS AND STAFF ABSENT: Lebow (Medical)

GUESTS:

PUBLIC COMMENTS: None

APPROVE AGENDA: Motion by Stewart, second by Johnson and carried to approve the agenda as emailed.

APPROVE MINUTES: Motion by Munn, second by Stewart and carried to approve the minutes of the July 18, 2016 regular meeting.

APPROVE DISBURSEMENTS: Motion by Phillips, second by Stewart and carried to approve disbursements in the amount of \$41,913.32 and payroll in the amount of \$17,207.71 for the month ending July 31, 2016 and also disbursements in the amount of \$128,780.73 and payroll in the amount of \$23,011.81 for the month ending August 31, 2016. Richards asked if we are on track with prior years.

GENERAL FAIR DISCUSSION: Bullis stated that on Saturday night of fair our alarms kept going off on our sewer system due to needing larger pumps which will help the system keep up with the large number of people in attendance. Johnson said last year a discussion was made on doing a survey but nothing was done. If we want to do one this year it might help us see where we can make some improvement and the overall fairgoer experience. Other comments are at bottom under Directors Reports.

MASTER PROJECT AGREEMENT: Motion by Richards, second by Phillips and carried to approve The Master Project Agreement and allow Williams and Bullis to sign on behalf of the Board of Directors.

REFUND REQUESTS: Motion by Richards, Second by Phillips and carried to approve refund for the September 3, 2016 stock horse show for \$350.00

BOARD COMMITTEES: President Williams reported that director committees will pretty much remain the same as in the past with the exception of adding Shelton in to Social Media and to replace where needed.

FINANCE COMMITTEE: Chairman Richards asked that it be at 3:30 pm on November 21, 2016.

2016 FAIR THEME CONTEST: Board will vote on theme contest at the November 21th Board meeting. Staff was directed to use the Mariposa Gazette and also to add the link to our survey to the ad.

CONVENTION: WFA Convention will be held on January 15-18, 2017 in Reno this year. Board members can go to the WFA web site and sign up and also book their rooms too. Williams let everyone know that if they plan to attend the dinner at convention it is a business / semi-formal dress code.

DIRECTORS & STAFF COMMENTS:

- Appling welcomed Shelton to the board.
- Shelton said he is happy to be part of the board and it is his privilege to serve on it.
- Stewart reported that was another great fair, he is sure we can do even better next year.
- Munn welcomed Shelton to the board and reported that Brian and his staff did a great job with the fair this year. Took a trip in August to the Umatilla County Fair in OR. It is different than other fairs, they have a farm city rodeo and no permanent rest rooms anywhere on the grounds. They got to see the Bellamy Brothers while there. On the way home they stopped at the Siskiyou Golden Fair in Yreka. In their fine arts building they have a \$350,000 stage coach that is all original. The highlight of the trip, went to the City of Lowell.
- Phillips reported he was looking towards next fair and what needs to be adjusted.
- Wass reported that it was a great fair and she had a great time at the Derby, she really enjoyed the kid's derby.
- Richards thanked Bullis for the job he has done over the past 5 years keeping the fair going and being able to get \$150,000 from the County. Our community has given us tons of support and the Mariposa Gazette has been keeping us on the front page. Also thanked Johnson, he knows she has put a lot of help and energy into the fairgrounds. Richards welcomed Shelton to the board, one of the best things the Gov. could have done for us. A suggestion is to add a map of the grounds to our annual program to help fairgoers find everything. Wants the Board to authorize a letter thanking the Board of Supervisors for funding. Wass mentioned the Supervisors bought at the livestock auction this year, Shelton said that Supervisor Long challenged all of the board members to buy at the livestock auction this year.
- Johnson reported that she is making a commitment to our board that she will get the issues fixed with our wireless system. Johnson said that the carnival could not use their credit card machine all weekend, also was behind a gentleman at one of the food vendors and his credit card would not work due to our system, she introduced herself as a board member and apologized for the inconvenience, Johnson bought his and his families lunch for them.
- Williams thanked Brian and Staff for a great job, in case they didn't know, Brian was low on his usual employees during fair but everything went smoothly. Williams received several complements on our clean restrooms. Had no idea the brand the board was going to have such a huge response. The lunch that Brian puts on after fair for all employees and volunteers is really nice, he enjoyed helping him cook this year and hopes it continues every year. Williams and Munn will attend the Big Fresno Fair on October 13th. Williams would like to see an item put on the agenda for next month for discussion on setting up a volunteer data base we can use when needed for mowing, flower beds, electrical, plumbing, etc.
- Foley reported that fair went very well, she is always very busy with admissions and horse show but she loves it and wouldn't change a thing.

MANAGERS REPORT:

- Welcomed Kevin Shelton to the Fair Board.
- Tomorrow is the Board of Supervisors budget meeting, please try to attend if at all possible.
- Discovered after the exhibitors meeting and dinner that we had a meat bee problem, Bullis hired a company out of the valley to come in take care of the problem.
- Bullis asked if Shelton would explain the tent cabin housing proposed project. Shelton told the Board that when we had the 140 rock slide their company put in 4-5 tent cabins to house employees so they didn't have to drive all the way around to get home every night. After the road was opened they turned them into rentals which are ran through Expedia, they were rented out all summer long and generated

\$20k – 30k **each** in revenue for the company. Expedia handles taking the reservation, all telephone calls, payment by credit cards, cancellations, etc. The only thing they did was the cleaning at checkout time. Best thing is to put down Pergo flooring, use a linen company for the bedding, put a ceiling fan in each one and a small refrigerator. Friends of the Fair have agreed to front the money to purchase them. They may or may not be subject to TOT tax.

- Bullis went over preliminary fair admission, parking, concession and exhibit income, final numbers will come in October after the September financials are completed.
- The new Ag Teacher at the High School has approached him with an idea on rebuilding the hog and sheep pens and show rings. They will provide with labor from the high school welding students, so cost would be materials only.

ADJOURNMENT: There being no further business, motion Munn and second by Stewart and carried to adjourn the meeting in memory of Eddie Mankins at 5:54 PM.

Respectfully submitted

Brian Bullis, CEO

Tom Williams, President