

MINUTES
35-A District Agricultural Association
Board of Directors
September 17, 2018

CALL TO ORDER: The meeting was called to order by President T. Williams at 5:00 PM in the director's room, of the 35-A District Agricultural Association.

PLEDGE OF ALLEGIANCE was led by Munn.

DIRECTORS AND STAFF PRESENT: Williams, Munn, Richards, Wass, Appling, Shelton, Stewart, Lebow, Bullis.

DIRECTORS AND STAFF ABSENT: Phillips (Vehicle Problems)

GUESTS: Carol Suggs & 2017-2018 Rodeo Queen Jessica Seqale

PUBLIC COMMENTS: Carol Suggs gave a brief history on the Rodeo Queen and asked if the Board would like to continue the program. Board was unanimous that the FOF continue this program. Board members thanked Carol for all her hard work and dedication to the program. Jessica told the board about her year as Rodeo Queen and all that she learned and loved doing it. She met and promoted our county in many Rodeo's, parades and speaking events.

APPROVE AGENDA: Motion by Stewart, second by Munn and carried to approve the agenda as emailed.

APPROVE MINUTES: Motion by Wass, second by Stewart and carried to approve the minutes of the June 18, 2018 regular meeting.

APPROVE DISBURSEMENTS: Motion by Richards, second by Munn and carried to approve disbursements in the amount of \$53771.11 and payroll in the amount of \$22,043.01 for the month ending June 30, 2018. Disbursements in the amount of \$71,721.29 and payroll in the amount of \$19,119.93 for the month ending July 31, 2018 and disbursements in the amount of \$161,664.67 and payroll in the amount of \$26,016.66 for the month ending August 31, 2018. Richards asked if we are on track with prior years, Manager Bullis informed the board that there where expenses that where not planned. Shop Roll up door, Well Controller.

GENERAL FAIR DISCUSSION: Bullis stated that this year's Fair did really well and the numbers look good at this point, but will have more information at the next board meeting.

REFUND REQUESTS: Motion by Munn, Second by Stewart and carried to approve refund to Lindsey Miller for the amount of \$290.00 from the horse show.

2019 RENTAL RATES: Manager Bullis asked that the only changes be made to the camping rate. \$45.00 for RV and \$30.00 for tent camping. Motion by Richards, second by Stewart and passed to change the camping rates starting January 1, 2019.

FINANCE COMMITTEE: Chairman Richards asked that it be at 3:30 pm on November 19, 2018.

2019 FAIR THEME CONTEST: Richards informed the Board that it will be our 80th Fair. Will be voted on at the January 2019 Board meeting.

BOARD COMMITTEES: President Williams passed out the new Board Committees and they are attached and made part of these minutes.

DIRECTORS & STAFF COMMENTS:

- Appling reported that she enjoyed the fair and had a list of minor items that needed to be fixed for next year's fair, signage and water fountains..
- Stewart reported that he felt that the Derby lines flowed smoothly and that it was a great fair.
- Shelton reported that he felt it was a great fair and is amazed at how it all goes together.
- Wass reported that Perca Dahlem did a great job and that the new food vendor "The Orient" was great.
- Munn thanked the manager and staff for their great job that was done.
- Richards reported that he is always amazed at how Manager Bullis is spot on things and always has a smile. Had a great time watching the staff during fair and how they handle the public with a smile on their faces. Wanted to thank Tom and Lowell for all they do during the fair.
- Williams reported that he and Lowell spent 18 days together and visited 4 Fairs. Had lots of great food. Thanked the staff for all of their hard work.
- Lebow reported on the office staff doing a great job and that the JLA Auction was the highest it has ever been at \$332,000.00.
- Foley reported on admissions and that they were up, but would have final figures next month and that she and Randy will be Grandparents again in February.

MANAGERS REPORT:

- We had 5 days of fire camp for \$40,000.00 but lost more than that in revenue.
- Staff received a pay raise July 1st and that will impact the budget numbers for this year.
- Vacation house is going on Air BNB.
- Had an issue with the Derby drivers, Promoter checked for beer and drivers were not happy..
- Marquee is down and the cost to replace the reader board is over \$22,000.00.
- Coast Hardware donated a lawn mower as the Fairs was broken and they repaired ours and donated the parts and labor.
- PG&E are renting the back parking lot for \$500.00 per day.
- Would like to close the Fair at midnight next year and that beer sales would close at 11:30.

ADJOURNMENT: There being no further business, motion Appling and second by Stewart and carried to adjourn the meeting in memory of Dr. Richard Rosebrock at 6:08 PM.

Respectfully submitted

Brian Bullis, CEO

Tom Williams, President